

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 ICA-11
TRSE-00 SOE-02 DOE-15 CIAE-00 COME-00 /049 W
-----078597 052126Z /63
R 052102Z JUN 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 2649

C O N F I D E N T I A L SECTION 01 OF 02 PARIS 17839

USOECD

EXCON

E.O. 11652: XGDS-1
TAGS: ESTC, COCOM
SUBJECT: SERVICING PROCEDURES

REF: (A) STATE 109401, (B) PARIS 14945

1. AT MAY 30 COCOM MEETING BRITISH DEL PROVIDED FOLLOW-
ING ANSWERS TO U.S. QUESTIONS ON SERVICING KITS (REF A):

A) A SERVICING KIT CONTAINS SPARES WHICH ARE
NEEDED FOR REPAIRING FAULTY EQUIPMENT DUE FOR SERV-
ICING. EXAMPLES OF THESE SPARES ARE INTEGRATED CIRCUITS
AND PRINTED CIRCUIT BOARDS;

B) NO TESTING EQUIPMENT WOULD BE INCLUDED IN A
SERVICING KIT BUT SOME COULD BE CARRIED FOR DIAGNOSTIC
PURPOSES BY THE REPRESENTATIVE OF THE WESTERN FIRM
CARRYING OUT THE SERVICING AND WOULD BE RETURNED TO
THE WEST WITH THAT REPRESENTATIVE;

C) UNUSED PARTS WOULD ALSO BE RETURNED TO THE
WEST WITH THE REPRESENTATIVE OF THE WESTERN FIRM CON-
CERNED;

D) THE VALUE OF A TYPICAL SERVICING KIT WOULD
PROBABLY BE IN THE REGION OF \$10,000. THE IMPORTANT
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POINT HERE HOWEVER WAS THAT THE BULK OF THE EQUIPMENT
WOULD BE RETURNED TO THE WEST; THE VALUE OF THE KIT
WAS OF LESSER IMPORTANCE;

E) A SERVICING KIT WOULD REMAIN IN THE POSSESSION
OF THE REPRESENTATIVE OF THE WESTERN FIRM CARRYING OUT
THE SERVICING OR AT LEAST REMAIN IN HIS CONTROL IF
HE SHOULD DIRECT LOCAL TECHNICIANS;

F) NO TECHNOLOGY WOULD BE SUPPLIED WITH A SERVICING KIT;
G) IN MOST CASES LIST I PARTS THAT WERE REPLACED WOULD BE RETURNED TO THE WEST. IF THEY WERE NOT, THEN THE PROVISIONS OF SUB-PARAGRAPH (F) WOULD NOT BE INVOKED AND THE STANDARD SERVICING PROCEDURE IN THE OTHER SUB-PARAGRAPHS OF PARAGRAPH 9 WOULD BE INVOKED INSTEAD.

2. IN INDICATING THAT HIS AUTHORITIES COULD AGREE TO JAPANESE PROPOSAL TO INCREASE VALUE LIMIT IN PARAGRAPH 9(A) TO 10,000 DOLLARS, BELGIAN DEL EXPLAINED AT LENGTH WHY COCOM SHOULD USE SPECIAL DRAWING RIGHTS (SDR'S) RATHER THAN DOLLARS ON WHICH TO BASE THIS AND OTHER VALUE-CUT-OFFS BECAUSE OF FLUCTUATING CURRENCY RATES. HE CONCLUDED, HOWEVER, THAT HIS DELEGATION WAS PUTTING FORWARD THIS IDEA FOR CONSIDERATION BY THE MEMBER GOVERNMENTS BUT WAS NOT MAKING A FORMAL PROPOSAL HE ADDED THAT IN ADDITION TO ACCEPTING THE JAPANESE PROPOSAL, HIS AUTHORITIES WOULD ALSO LIKE TO SEE A 50 PER CENT IN-QPP

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CREASE IN THE VALUE CUT-OFFS OF PARAGRAPHS 8-11 OF THE GENERAL EXCEPTION PROCEDURES.

3. CHAIRMAN SUMMARIZED PRESENT STATUS OF VARIOUS PROPOSALS BEFORE THE COMMITTEE:

A. CANADIAN PROPOSAL (COCOM DOC. PROC (78) 3.5:
AGREE: FRANCE, ITALY, NETHERLANDS, U.K.
OPEN-MINDED: DENMARK
RESERVE, BELGIAN, GERMANY, JAPANESE, U.S.

B. JAPANESE PROPOSAL TO INCREASE VALUE CUT-OFF
TO 10,000 DOLLARS:

AGREE: BELGIUM, FRANCE, ITALY, NETHERLANDS

OPEN-MINDED: DENMARK, U.K.

CONCUR IN MAJORITY VIEW: CANADA

RESERVE: GERMANY, U.S.

C. ITALIAN/GERMAN PROPOSAL THAT IF PARAGRAPH (F)
PROPOSED BY CANADIAN DELEGATION WERE ADOPTED, PARA-
GRAPH 9(D) SHOULD BE AMENDED IN CONSEQUENCE BY DELETION
OF THE WORDS "WHICH IT HAS ITSELF PREVIOUSLY EXPORTED."
(COCOM DOC. PROC (78) 3.6, PARAS 8 AND 10:

AGREE: NETHERLANDS, U.K.

OPEN-MINDED: DENMARK

RESERVE: BELGIUM, FRANCE, JAPAN, U.S., CANADA

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4. ACTION REQUESTED: FOR NEXT DISCUSSION AT JUNE 13
MEETING U.S. POSITIONS AND/OR COMMENTS ON THE THREE
PROPOSALS NOTED PARA 3 ABOVE.
SALZMAN

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